

**TAILORED
SOLUTIONS
FOR THE
FACILITIES
MANAGEMENT
SECTOR.**



SUNBELT[®]
RENTALS

A leading provider of hire equipment for the facilities management sector

As the largest rental company in the UK, Sunbelt Rentals provide specialist, tailored solutions to FM providers throughout the UK & Ireland.

We provide full turnkey solutions offering industry-leading equipment, all supported by a dedicated hire desk run by experts.

We understand the importance of data on improving efficiencies across your projects. Our recent investment in powered access equipment includes telemetry and access control, giving you real-time data on when, where and how equipment is being used.

We're experts within facilities management

Our team of experts have decades of experience delivering tailored solutions across a range of sectors and industries including; commercial, retail, healthcare, education, aviation, government, logistics plus many more.

We have an extensive product range covering everything you may need on site, from powered access to cleaning equipment.



PLANT & TOOLS
Over 200,000 items of equipment to choose from

INDUSTRIAL
On your site to meet the demands where every second counts

CLIMATE CONTROL
Economical and efficient temperature control and HVAC solutions, with a 24/7 emergency response service

RAIL
We support the Network Rail and Transport for London infrastructure – keeping the railway moving 365 days a year

PLANT ATTACHMENTS
The sole UK distributor for several of the world's leading attachment manufacturers

UTILITIES
The UK's largest specialist Utility hire company

ACCOMMODATION
24/7/365 call out facility covering 20,000 items on fleet

HOISTS
We hold over 10km of mast sections, enough to scale London's Shard building over 32 times

POWERED ACCESS
The combined height and reach of our equipment can transport you safely over 50,000 metres

SAFETY & COMMUNICATIONS
The industry's most knowledgeable and experienced specialists in this field

TRAKWAY
Award winning engineered access and ground protection solutions

FORMWORK & FALSEWORK
We are the exclusive hire supplier of MEVA products in the UK

LIFTING
Our solutions have been used on 7/10 of the tallest buildings in the UK

SURVEY
The UK's industry-leading supplier of land survey and precision measurement technologies

TRAFFIC MANAGEMENT
24/7 national coverage with operations covered by QEHSS accreditations

TRAINING
We have a dedicated Health and Safety training operation to qualify our own people and our customer's people

POWER
5000 rental units - Enough equipment to power a small city

TEST & MONITORING
Europe's leading test equipment specialists since 1996

BARRIERS & FENCING
Crowd control and perimeter security solutions

LIGHTING
Our state-of-the-art tower lights will keep your worksites safe and secure

360 Solutions

DEFINE | DESIGN | DELIVER

Whatever your situation, however big or small, whether planned or an emergency response, we can help make it happen – whatever it takes. We are uniquely placed as the only rental company in the UK to offer a complete infrastructure solution.

Our 360 Solutions team is made up of multiple products and is underpinned by leading industry expertise. This end-to-end service includes full solution design, using the latest drone and CAD technology, through to on the ground project management.

As your strategic partner, we will streamline & coordinate multiple deliveries and respond to unexpected issues, maintaining management information throughout. Knowing that we have everything in hand, you can leave the how to us, allowing your team to focus on what they do best.



OUR 24/7/365 SERVICE INCLUDES:

- Assessing your requirement and designing a tailored, complete solution
- Draw upon our extensive supply chain to support our inhouse expert capabilities - allowing us to provide services such as; training, accommodation structures, security, catering or any other product not in our core range, offering customers a seamless and one-stop solution
- When it makes sense to buy instead of hire, we also offer complimentary sales items products such as consumables, LPG Gas & Fuel
- We will install and maintain your infrastructure and services
- Tailored information will be provided to allow you to measure cost, service levels and emissions
- After an agreed equipment recovery process has been completed, a full debrief will be provided to you in line with your specific requirements
- We can co-ordinate hire desks, KPI management and access to our 24/7/365 emergency response
- Provide consolidated invoicing/reports and audit compliance
- With one trading account, you get one quote, one invoice and access to 18 specialisms; getting the right product for the job could not be easier

The extensive experience and broad range of capabilities of Sunbelt Rentals, positions us as the perfect partner for any challenge, or project, of any size, to define, design and deliver a solution for you.

Working in partnership with Sunbelt Rentals

1 Single point of contact

Seeking out the right person to solve your problem can be frustrating. With our hire desk acting as your single point of contact, we keep things simple and efficient.

2 Dedicated Account Management

We understand how important relationships are. Your dedicated Account Manager will understand your critical KPI's to support what is important to your business, with sustainability and innovation at the forefront of everything we do.

3 Self-delivery

We have the broadest self-delivered equipment portfolio within the hire industry, helping you to drive efficiencies and reduce costs.

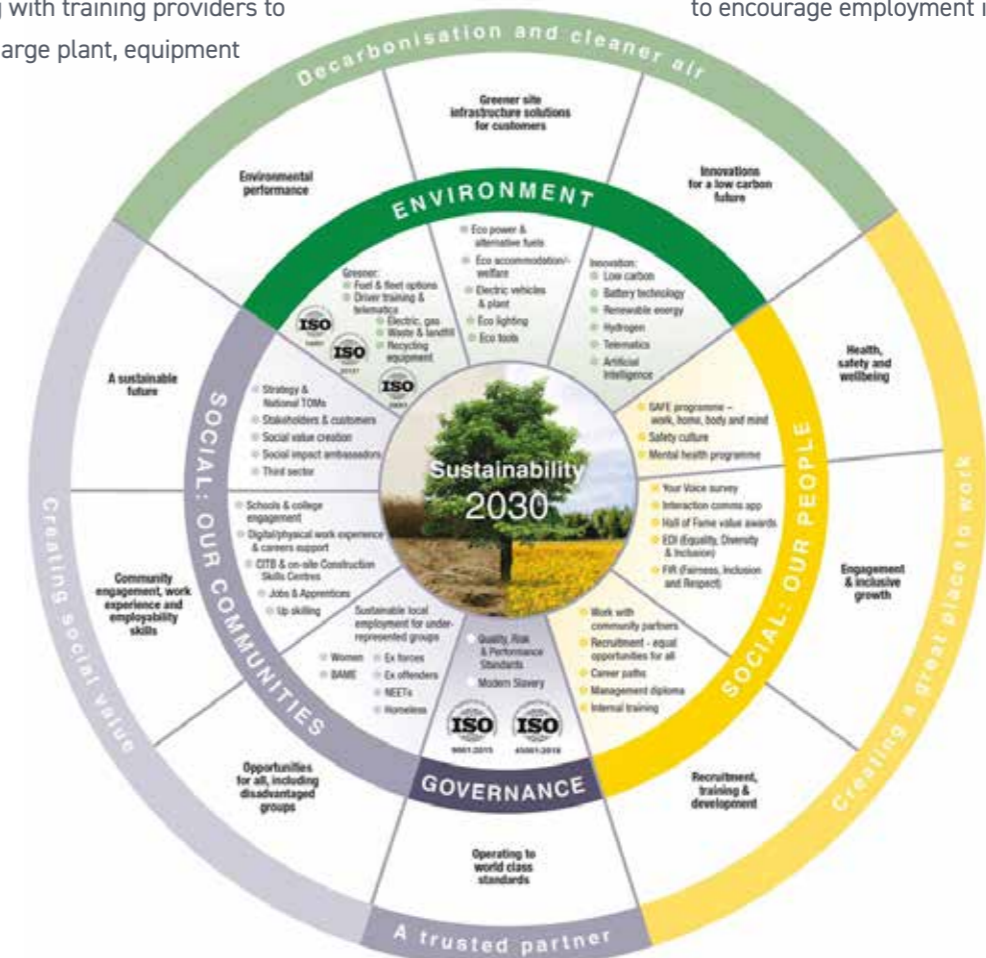
Sustainability 2030.

Our in-house Social Impact team works with contractors and stakeholders to create and deliver local social value, helping communities build back better.

We support under-represented local community groups, schools and local long term unemployed residents gain skills and jobs, working with training providers to provide free of charge plant, equipment and expertise.

We develop innovative strategic partnerships with local social enterprises and charities, to help improve social mobility and the life chances of those who need it most.

We work with military service leavers and veterans, ex-offenders, the homeless, women and BAME residents to encourage employment in our industry.



Did you know you can buy as well as hire from us?

Who better to buy from than the experts you hire from? Our wide range of quality equipment, tools, fuels and gasses has been handpicked, tested and approved by our sector product specialists.

You can choose from all the leading brands and order from thousands of stock items, with next day delivery to your site.



200+



local depots
across the country

Huge range of



**equipment
consumables
gas & fuels**

from major manufacturers



**DEDICATED
EXPERIENCED**

Product Sales Team

42,000 sq.ft

DISTRIBUTION
in the heart of the UK



Consolidate suppliers and deliveries

Why give yourself the hassle and headache of dealing with multiple suppliers when we do it all? You can even consolidate your deliveries to save time, resource and fuel emissions.

We buy big so you could save big

Whether we're buying for hire or sale, we have great relationships with manufacturers, meaning you'll save by buying from us.

Fast delivery

Order from thousands of stock items with next day delivery, direct to your site.

Widest product range

Whatever the product, you can choose from a wide range of equipment, tools, fuels and gasses.

Chosen by experts

We only sell what our experts recommend, so you can be assured of top brand quality and sector suitability.

Full warranties

Everything we sell is covered by a full manufacturer's warranty, giving you lasting peace of mind.

Dedicated Product Sales Support Desk

Buy all your equipment, tools, fuels and gasses, with support from our highly experienced dedicated Sales Teams.

CONSOLIDATED DELIVERIES

to save time, manpower

**& CARBON
EMISSIONS**



Genuine product



expertise

from sector specialists

Specialist

products chosen by

EXPERTS



Survey, powered access, safety etc.

EVERYTHING

you need from

ONE TRUSTED SUPPLIER



Creating value within your operational network

In summary, Sunbelt Rentals believes that we are the perfect partner to deliver this contract. With the broadest portfolio of equipment for hire in the UK our solutions will deliver quality and value.

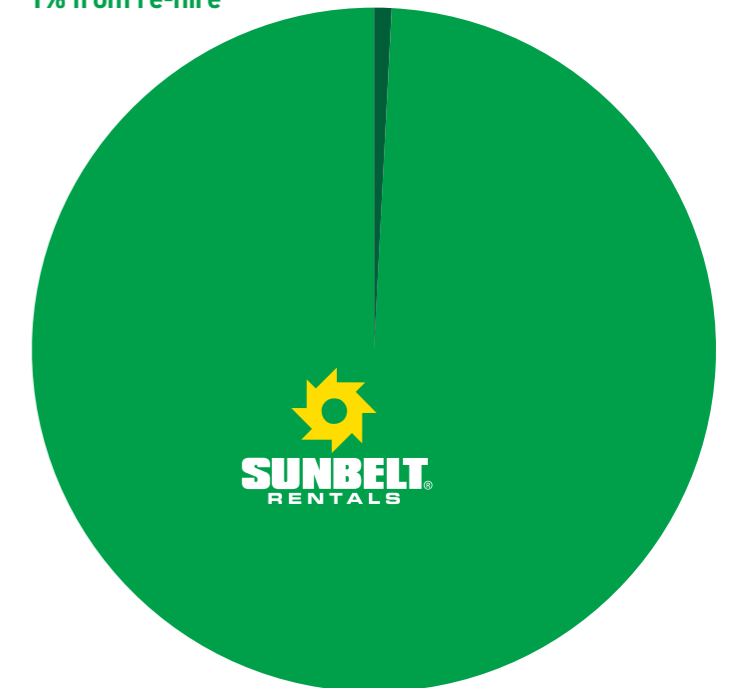


Self-delivery model

- Sunbelt Rentals believes in owning the equipment we hire out, rather than re-hiring in from third party suppliers.
 - By owning our hire equipment, we can self-deliver all hires and guarantee higher levels of service from 'cradle to grave'. This also means that we can consolidate all reporting through our central rental platform, which means you don't have to spend time referring to separate reports from various third party suppliers.
 - The fact that we can self deliver across all categories demonstrates we have invested in a much broader range of equipment than any of our competitors.
 - As a result, Sunbelt Rentals UK business now consists of 18 separate business units covering everything from plant to tools, survey to trakway and power generation to lifting. All of these businesses operate from a single, shared platform and service large national customers and major projects through one centrally controlled contract.
 - By working in this way Sunbelt Rentals maintains product and service expertise within each company, rather than slowly evolving into a hire generalist. Each business controls its own investment decisions – so they can continually bring new innovative solutions to market.
 - In eliminating rehire Sunbelt Rentals also guarantees that your team will deal directly with the people providing the service, avoiding any unnecessary communication voids or mishaps.
 - Additionally, by providing equipment ourselves Sunbelt Rentals is able to provide consolidated invoicing and reporting for all of our equipment. This means that managing the project costs, service or obtaining design or quotations are easier as your team can deal with just one supplier for the vast majority of their needs.
- The below chart shows Sunbelt Rentals can self deliver 99% of the products required in the tender from our own fleet and local depot network.

Largest rental fleet in the UK

99% Self-Delivered
1% from re-hire



Introducing Command Centre



Your sites,
your hires,
your data,
at your
command

What is Command Centre?

A secure customer portal accessible through Sunbelt Rentals UK website. Command Centre lets you see all your integrated data and is designed to allow you to efficiently manage all your rental equipment 24/7/365 days.

Make better decisions through telematics

- Track utilisation and idle time
- View fuel usage & CO2 emissions
- Encourage safer operation with real-time alerts

Business Reports

Access a suite of interactive reports to meet your needs:

- View live hires, historic spend and current debt
- Drill down into full detail on invoice and contract lines

How can I access Command Centre?

To access command centre you need to have Sunbelt Rentals credit account.

How secure is the platform?

You can access all your Sunbelt Rentals data with just one login, one username and one password to access multiple applications within Command Centre whilst ensuring stronger security protection than ever before.



LOGISTIC



What is Logistic?

It's our revolutionary new solution that has improved the accuracy, ease and efficiency of our logistics operations.

As part of our vision to 'own the future' of rental we have implemented a platform that has allowed us to streamline our processes further.

This technology will allow us to:

- regularly communicate with you, our customers, by providing updates on your delivery status
- enhance interaction and engagement with our drivers
- maximise our fleet utilisation and improve our responsiveness
- maintain our high safety standards by digitising daily vehicle checks
- move away from paper to electronic processes



How does it work?

You will receive three proactive SMS (text) messages to your mobile phone, instantly informing you on the progress of your deliveries and collections.

A final email will contain a copy of your signed documentation and electronic proof of delivery, collection or exchange (POD/ POC /POE).

1. SMS Message

On the morning of delivery, once the driver is ready to depart, you will receive a message to inform you of the driver's details and the expected time of arrival (ETA)

2. SMS Message

When the driver is on route and is less than 3 miles from the destination, you will receive a second message confirming the driver details and expected time of arrival (ETA)

3. SMS Message

When the driver has successfully completed the delivery or collection, you will receive a third message confirming the completion of the job

4. Email message

When the driver has completed the job, a final email will be sent to you to confirm it has been successfully completed or unable to complete after which further instruction will be provided

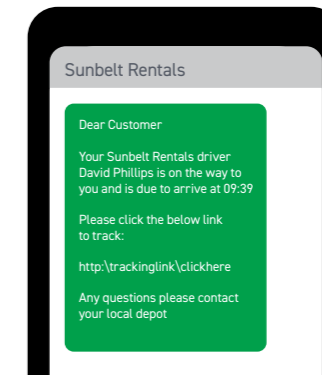
Two essential key-points to remember:

It is important that we obtain an email address and mobile number from you, so that we can effectively communicate with you through the process.

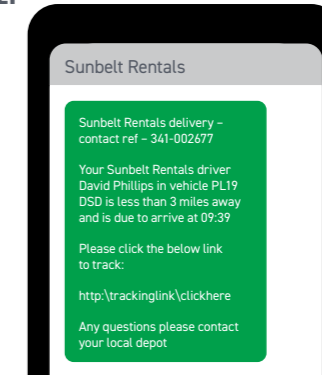
We will require details as follows:

1. The contact placing the order
2. The contact on site who will receive the delivery

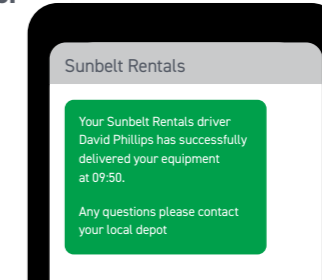
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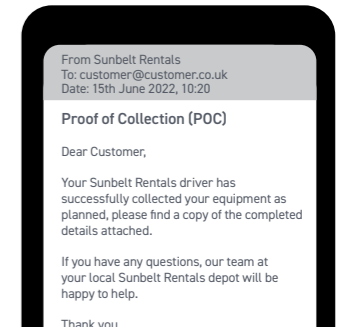
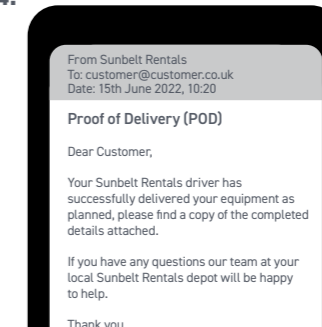
2.



3.



4.



Delivering a world-class rental experience.

We are the UK business of FTSE-100 company Ashtead Group plc. We continue to invest in the latest and most innovative equipment as it is developed. Our fleet is maintained and serviced by teams of dedicated specialists.

We live our values every day and pride ourselves on working in a safe and responsible manner, with innovation, teamwork and action at the heart of everything we do.

This means you can have the peace of mind that by partnering with Sunbelt Rentals you are doing everything possible to:

- Keep workers and end users safe
- Deliver projects on time and on budget
- Be responsible and sustainable, creating social value and doesn't cost the earth

**Over 3,800 skilled employees,
operating from more than 188
depots across the UK**



Equipment fleet

Worth **£874m** offering you the safest, most innovative, environmentally friendly and compliant solutions in the UK hire market



Annual revenue

£635m



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